

Pivotal LNG and Crowley execute another LNG supply contract for a pharmaceutical company in Puerto Rico

ATLANTA – Feb. 13, 2018 – Pivotal LNG (Pivotal) executed another multiyear contract to supply liquefied natural gas (LNG) to Carib Energy (USA) LLC, a subsidiary of Crowley Maritime Corp. (Crowley), for a major pharmaceutical company’s energy needs. The LNG will be transported by Crowley from one of Pivotal’s LNG supply points to the pharmaceutical company’s facility in Puerto Rico.

“Pivotal and Crowley continue to work together to expand the delivery of LNG to companies in Puerto Rico.” said Tim Delay, vice president of Pivotal LNG. “Liquefied natural gas is a clean, domestically produced alternative fuel that is being used by multiple industries to reduce emissions and energy costs. This transaction serves as another example that the partnership and the virtual LNG pipeline we have created with Crowley delivers an economic, reliable and environmentally friendly fuel to the island.”

As with Pivotal’s existing LNG contracts with Crowley, LNG is loaded into Crowley’s international shipping organization (ISO) containers at one of Pivotal’s LNG supply sources in the southeast. These ISO containers are transported via truck to Jacksonville, Florida, then loaded onto Crowley-owned marine vessels bound for San Juan. Crowley then delivers the LNG to its customers in Puerto Rico. Once operational, Pivotal expects to source these LNG volumes from the JAX LNG plant that is being jointly developed with Pivotal’s partner, Northstar Midstream, in Jacksonville. JAX LNG is a new, state-of-the-art liquefied natural gas facility and will be North America’s first coastal LNG facility with marine and truck loading capabilities.

“We are thrilled to enhance our relationship by continuing to grow our LNG services and volumes with this critical customer in Puerto Rico,” said Crowley’s Greg Buffington, vice president, LNG. “Crowley will continue to provide an uninterrupted supply chain of natural gas to the customer’s site, just as we have done since 2014, helping them utilize a safe, reliable and environmentally friendly fuel for their operations.”

Pivotal LNG and Southern Company Gas operate a network of LNG production facilities with the capacity to produce over 554,000 gallons per day and the ability to store more than 96 million gallons. Pivotal, through its JAX LNG partnership, is developing an LNG production facility in Jacksonville, Florida. The JAX LNG facility is expected to be in-service by second quarter 2018. For more information about LNG and LNG solutions, please visit www.pivotallng.com.

About Pivotal LNG

Pivotal LNG is part of Southern Company Gas, a wholly owned subsidiary of Southern Company (NYSE: SO). Pivotal LNG provides liquefied natural gas to companies and industries throughout the United States through reliable, flexible and cost-effective solutions. For more information, visit www.pivotalng.com.

About Southern Company Gas

Southern Company Gas is a wholly owned subsidiary of Atlanta-based Southern Company (NYSE:SO), America's premier energy company. Southern Company Gas serves approximately 4.6 million natural gas utility customers through its regulated distribution companies in seven states and more than 1 million retail customers through its companies that market natural gas and related home services. Other nonutility businesses include investments in interstate pipelines, asset management for natural gas wholesale customers and ownership and operation of natural gas storage facilities. For more information, visit Southern Company Gas at southerncompanygas.com.

About Crowley

Jacksonville-based Crowley Holdings Inc., a holding company of the 126-year-old Crowley Maritime Corporation, is a privately held family and employee-owned company that provides marine solutions, energy and logistics services in domestic and international markets. Six operating lines of business provide logistics and supply chain management, including liner container shipping; government services; contract marine towing and transportation; ship assist and tanker escort; offshore engineering and upstream project support; deep sea petroleum and chemical transportation; liquefied natural gas (LNG) transportation, distribution, engineering and consulting services; Alaska fuel sales and distribution; vessel management; vessel construction and naval architecture through its Jensen Maritime subsidiary, and salvage and emergency response through its 50 percent ownership in Ardent Global. Additional information about Crowley, its subsidiaries and business units may be found at www.crowley.com.

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Media Contacts

Mekka Parish, Southern Company Gas | 404-584-4165 | msparish@southernco.com
David DeCamp, Crowley Maritime Corp. | 904-727-4263 | david.decamp@crowley.com